

AVERAGE DAYS ON MARKET VS SALES PRICE/LIST PRICE %

December 2023 Average Days on Market Trend was Rising

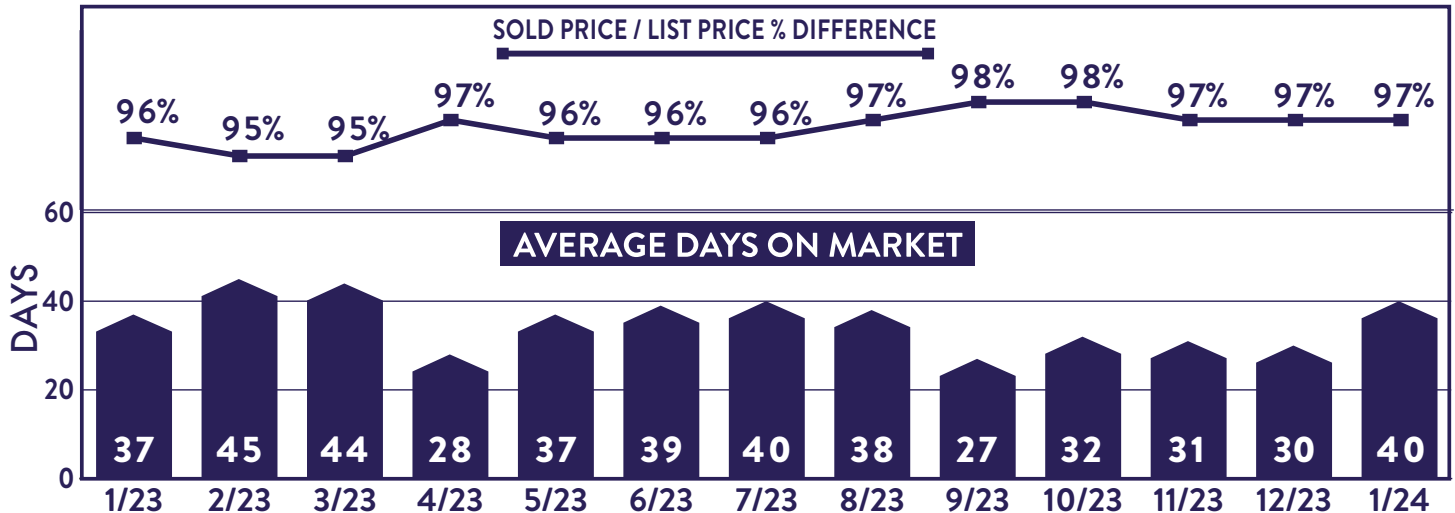
Average Days on Market in December 2023: 40

- Up 33.3% compared to last month
- Up 8.1% compared to last year

December 2023 Sold/Original List Price Ratio was Falling

Sold/List Price % in December 2023: 97%

- Unchanged compared to last month
- Up 1% compared to last year



HOMES FOR SALE/NEW LISTINGS/SOLD

Homes For Sale in January 2024: 296 units

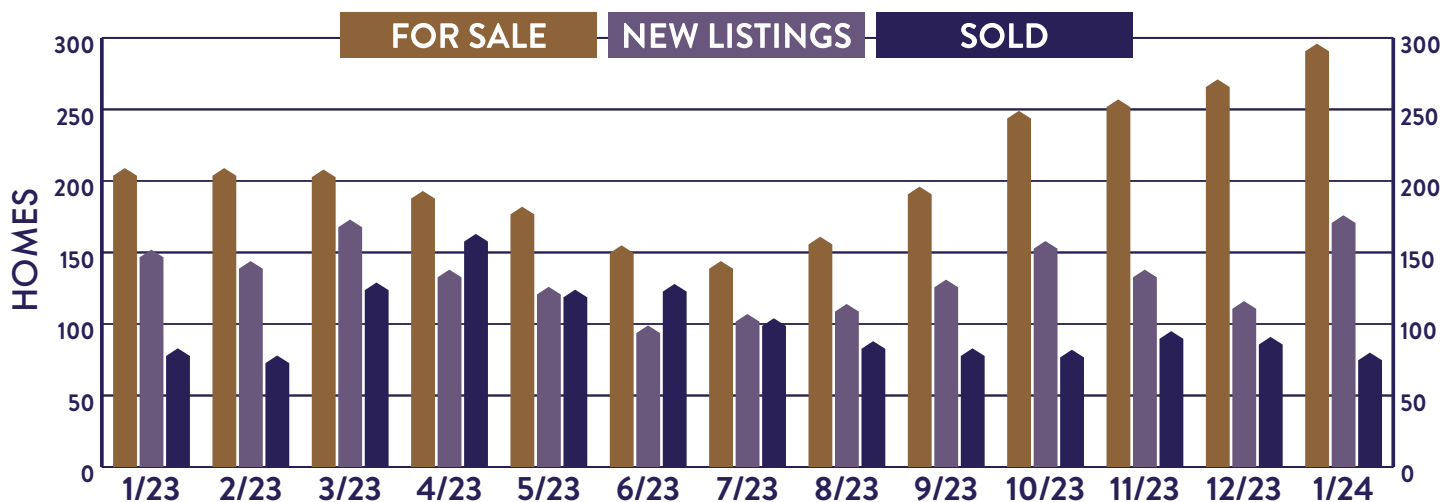
- Up 9.2% compared to last month
- Up 41.6% compared to last year

Homes Listed in January 2024: 176 units

- Up 51.7% compared to last month
- Up 15.8% compared to last year

Homes Closed in January 2024: 80 units

- Down 12.1% compared to last month
- Down 3.6% compared to last year

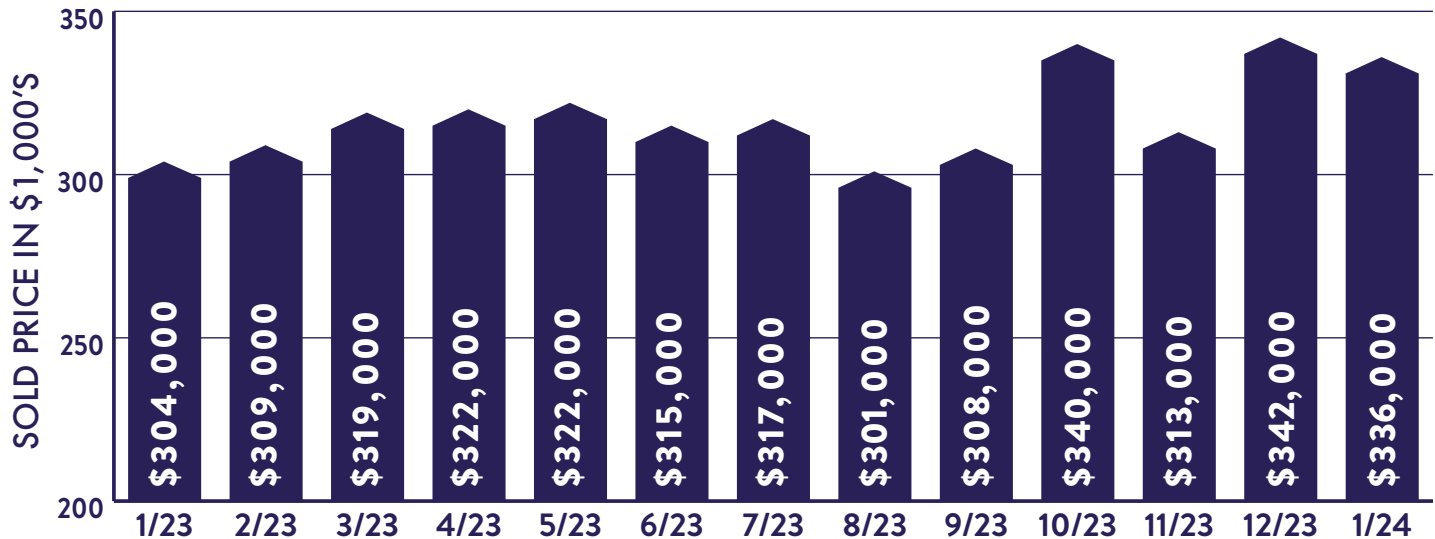


AVERAGE SOLD PRICE

January 2024 Average Sold Price was Neutral

Average Sold Price in January 2024: **\$336,000**

• Down 1.8% compared to last month • Up 10.5% compared to last year

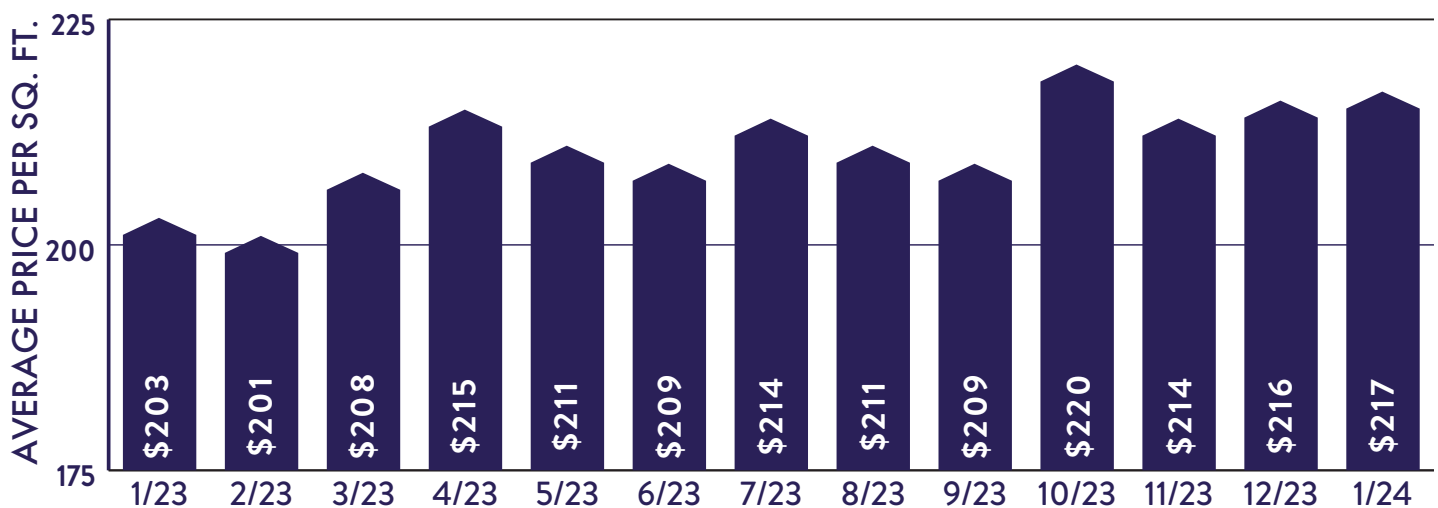


SOLD PRICE PER SQUARE FOOT

January 2024 Average Sold Price per Square Footage was Appreciating

Average Sold Price per Square Footage in January 2024: **\$217**

• Up 0.5% compared to last month • Up 6.9% compared to last year

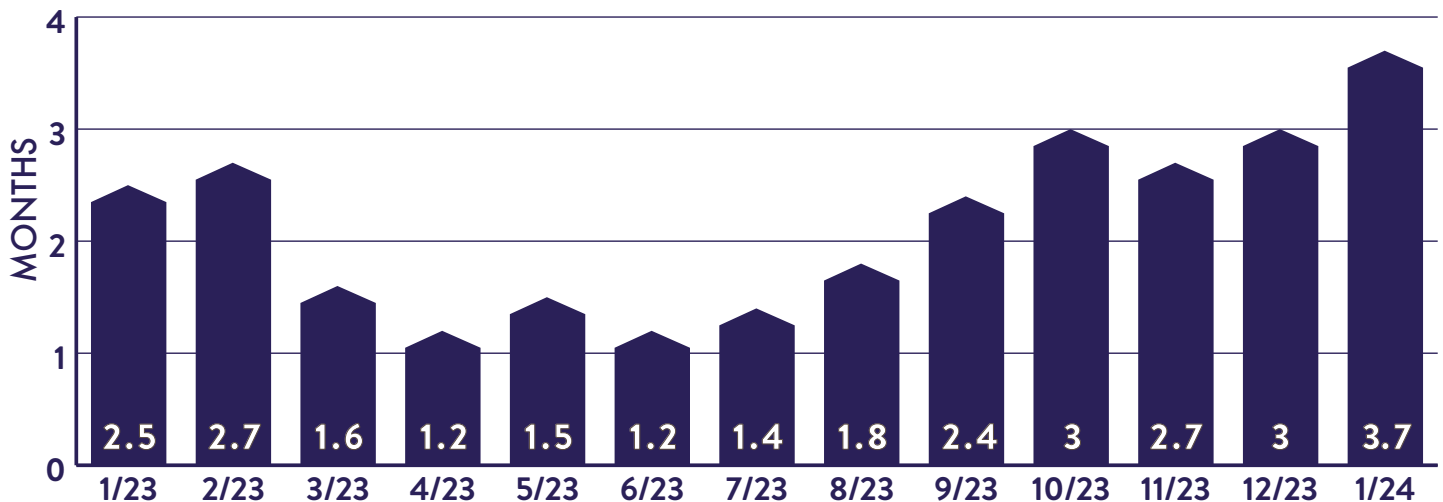


MONTHS OF INVENTORY

January 2024 was a Neutral Market

Months of Inventory based on Closed Sales in January 2024: 3.7

• Up 23.5% compared to last month • Up 47.7% compared to last year



INTEREST RATE TRENDS

