|                             | <u>2023-</u>  | 2024 Gr              | een Valle                   | ey, AZ (C   | DNLY) He    | ousing N    | larket Da   | ata (from   | MLSSA       | <u>Z)</u>   |             |             |
|-----------------------------|---|----------------------|-----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|                             |   |                      |                             |             |             |             |             |             |             |             |             |             |
|                             | January   | Feb                  | March                       | April       | May         | June        | July        | Aug         | Sept        | Oct         | Nov         | Dec         |
|                             | <u>2024</u>   | <u>2024</u>          | <u>2024</u>                 | <u>2024</u> | <u>2024</u> | <u>2024</u> | <u>2024</u> | <u>2024</u> | <u>2024</u> | <u>2024</u> | <u>2024</u> | <u>2024</u> |
| Total Homes For Sale        | 296   | 308                  | 336                         | 341         | 319         | 306         | 281         | 291         | 346         | 396         | 422         |             |
| New Listings in Month       | 176   | 161                  | 170                         | 142         | 118         | 106         | 109         | 123         | 175         | 168         | 151         |             |
| Sold Homes                  | 80  | 101                  | 136                         | 114         | 113         | 104         | 71          | 82          | 78          | 97          | 62          |             |
| Median Sold Price           | \$318k  | \$310k               | \$345k                      | \$295k      | \$310k      | \$315k      | \$327k      | \$300k      | \$305k      | \$338k      | \$299k      |             |
| Median Sold Price per Sq Ft | \$209   | \$214                | \$216                       | \$218       | \$214       | \$211       | \$214       | \$211       | \$209       | \$219       | \$206       |             |
| Sold Price to List Price    | 98.0%   | 98.1%                | 98.6%                       | 97.9%       | 98.0%       | 98.2%       | 96.7%       | 97.9%       | 98.3%       | 98.3%       | 97.4%       |             |
| Dollar Volume (in Millions) | \$26.9  | \$32.7               | \$49.5                      | \$36.6      | \$38.6      | \$33.6      | \$24.0      | \$26.0      | \$25.8      | \$34.1      | \$19.8      |             |
| Average Days on Market      | 40  | 59                   | 46                          | 45          | 47          | 50          | 57          | 70          | 50          | 52          | 41          |             |
| Months of Inventory         | 3.5   | 3.2                  | 2.5                         | 3.0         | 2.8         | 2.9         | 4.0         | 3.5         | 4.4         | 4.1         | 6.8         |             |
|                             | January   | Feb                  | March                       | April       | May         | June        | July        | Aug         | Sept        | Oct         | Nov         | Dec         |
|                             | <u>2023</u>   | <u>2023</u>          | <u>2023</u>                 | <u>2023</u> | <u>2023</u> | <u>2023</u> | <u>2023</u> | <u>2023</u> | <u>2023</u> | <u>2023</u> | <u>2023</u> | <u>2023</u> |
| Total Homes For Sale        | 224   | 237                  | 233                         | 214         | 196         | 174         | 168         | 182         | 220         | 265         | 284         | 278         |
| New Listings in Month       | 151   | 144                  | 172                         | 138         | 126         | 99          | 107         | 114         | 131         | 157         | 138         | 109         |
| Sold Homes                  | 83  | 78                   | 129                         | 163         | 123         | 128         | 104         | 88          | 83          | 82          | 94          | 91          |
| Median Sold Price           | \$295k  | \$298k               | \$291k                      | \$300k      | \$292k      | \$307k      | \$305k      | \$280k      | \$282k      | \$320k      | \$290k      | \$305k      |
| Median Sold Price per Sq Ft | \$204   | \$197                | \$210                       | \$213       | \$207       | \$204       | \$210       | \$208       | \$203       | \$223       | \$212       | \$212       |
| Sold Price to List Price    | 99.1%   | 98.3%                | 98.6%                       | 99.2%       | 98.3%       | 100%        | 99.6%       | 99.1%       | 100%        | 100%        | 98.9%       | 98.4%       |
| Dollar Volume (in Millions) | \$25.2  | \$24.1               | \$41.2                      | \$52.2      | \$39.7      | \$40.4      | \$33.0      | \$26.5      | \$25.5      | \$27.8      | \$29.4      | \$31.2      |
| Average Days on Market      | 38  | 45                   | 44                          | 29          | 38          | 39          | 40          | 38          | 28          | 33          | 31          | 31          |
| Months of Inventory         | 2.2   | 2.4                  | 2.4                         | 2.2         | 2.0         | 1.7         | 1.7         | 1.8         | 2.2         | 2.6         | 2.7         | 2.6         |
|                             |   |                      |                             |             |             |             |             |             |             |             |             |             |
|                             | Al Vincent "Vin"<br>Associate Broker/REALTOR®/SRES®/CCIM<br>Green Valley, Arizona |                      |                             |             |             |             |             |             |             |             |             |             |
|                             |   | Antígua 520-444-9890 |                             |             |             |             |             |             |             |             |             |             |
|                             |   | 1                    | <u>REALTY</u> AlVincent.com |             |             |             |             |             |             |             |             |             |
|                             |   |                      |                             |             |             |             |             |             |             |             |             |             |